

# ALVEST EQUIPMENT SERVICES

AN  ALVEST GROUP COMPANY



## AES RFQ – Booth Rental GSE Expo Europe 2024 – Feira Internacional de Lisboa

## About Alvest Equipment Services (AES)

Alvest Equipment Services (AES), an Alvest Group company, offers a full range of services for the ground support equipment (GSE) and the airport environment, using the best combination of robust processes, dedicated software platform and agile support of a dedicated team.

AES aims to offer tailor-made services with high quality standards, delivered with a strong technical know-how and supply chain expertise.

Those services include Rental & Leasing, Fleet Management & Pooling, Maintenance services, Refurbishment of equipment, Second hand GSE and Consulting.



## Event information

Date: September 17-19, 2024

Location: Feira Internacional de Lisboa

City: Lisbon, Portugal

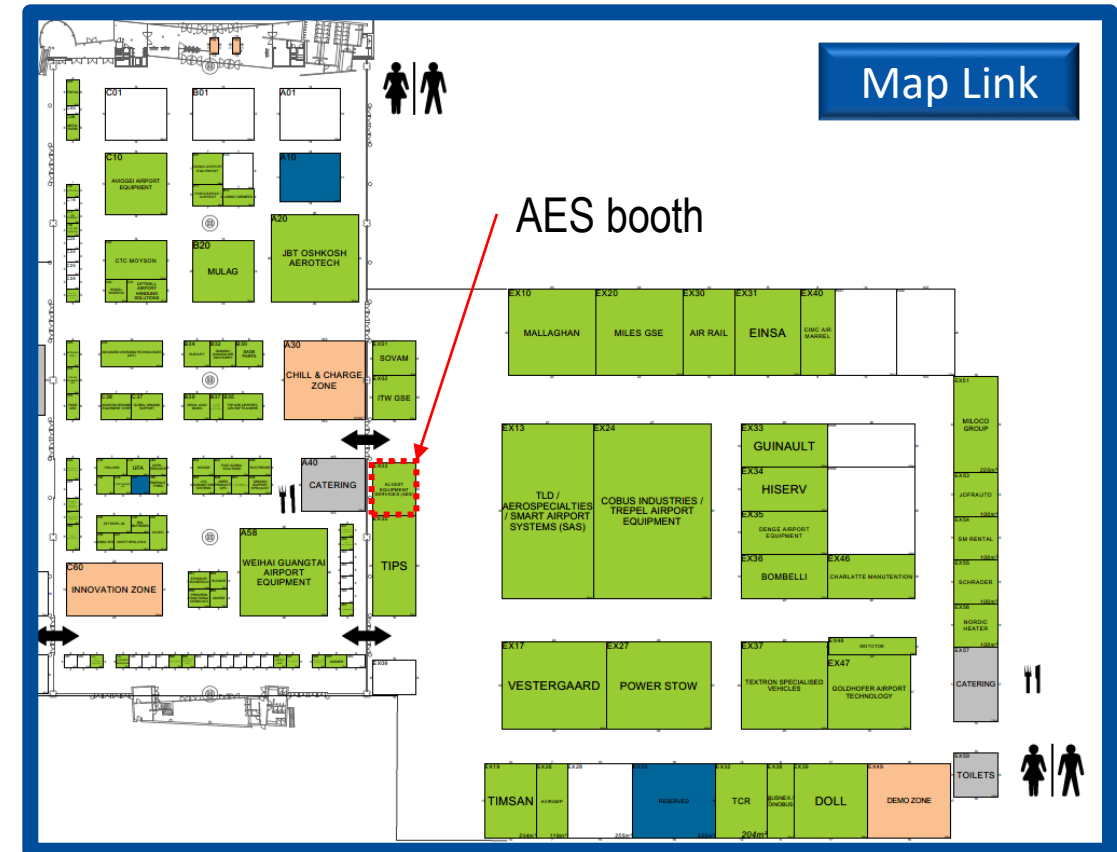
Booth number: EX03

Area: Outside

Booth Size (in meters): 10 x 12

Number of AES employees attending: Pic is expected at 27 employees at same time.

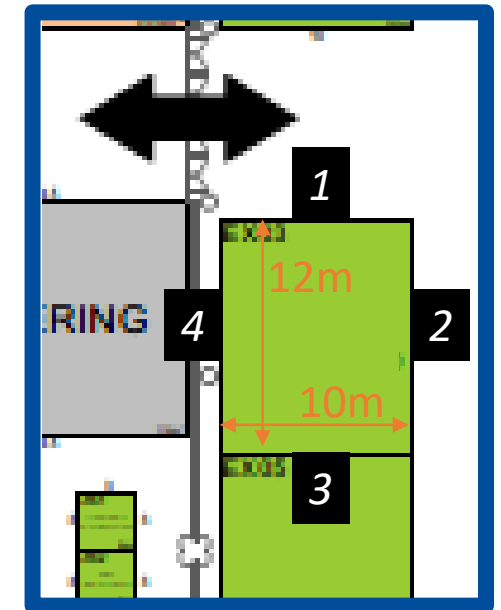
Visit on AES booth: Pic is expected to be 30 visitors at same time.



## Bill of specifications

### Requirements:

- Booth to be organized with the following way:
  - Side '1' & '2' to be opened as much as possible (with windows/glass doors).
  - Side '3' & '4' booth to be obstructed.
- Seating capacity for approx. 15 persons (excl. meeting room & excl. outside).
  - A mix between high table/chairs, table/chairs and lounge is preferred.
- 1x bar for approx. 4 persons with high chairs.
- 2x closed meeting room for 6-8 persons with TV and connection system (a third meeting room would be appreciated).
- 1x reserve area.
- Seating capacity for 10-12 persons outside (preferably with high tables).
- Air Conditioning / heating is compulsory (also in meeting rooms).
- A 'tech friendly' booth would be appreciated.
- Double decker booth would be appreciated.



## Pricing

### Elements included (at supplier charge):

- Booth design, fabrication and certification.
- Booth and furniture rental during the duration of the show.
- Booth transport, installation, dismantling and material handling.

### Elements excluded (at AES charge):

- Electricity and water (if any) supply and connection up to the booth.
- Booth cleaning during the show, it is expected from the supplier to provide a clean booth before the start of the event.
- Assurance for the show.
- Catering.

**Your answer is expected by February 21<sup>st</sup>, 2024.**

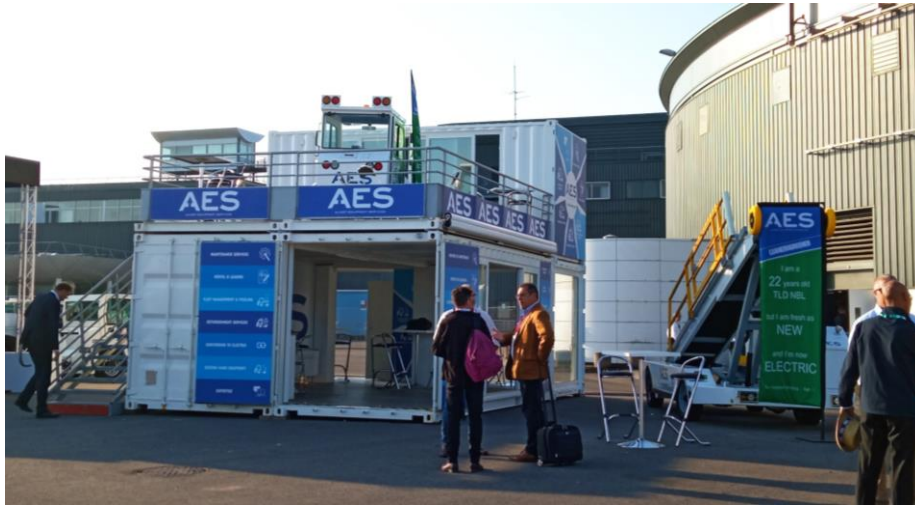
## AES previous years booth

International GSE Expo 2021 (Las Vegas)



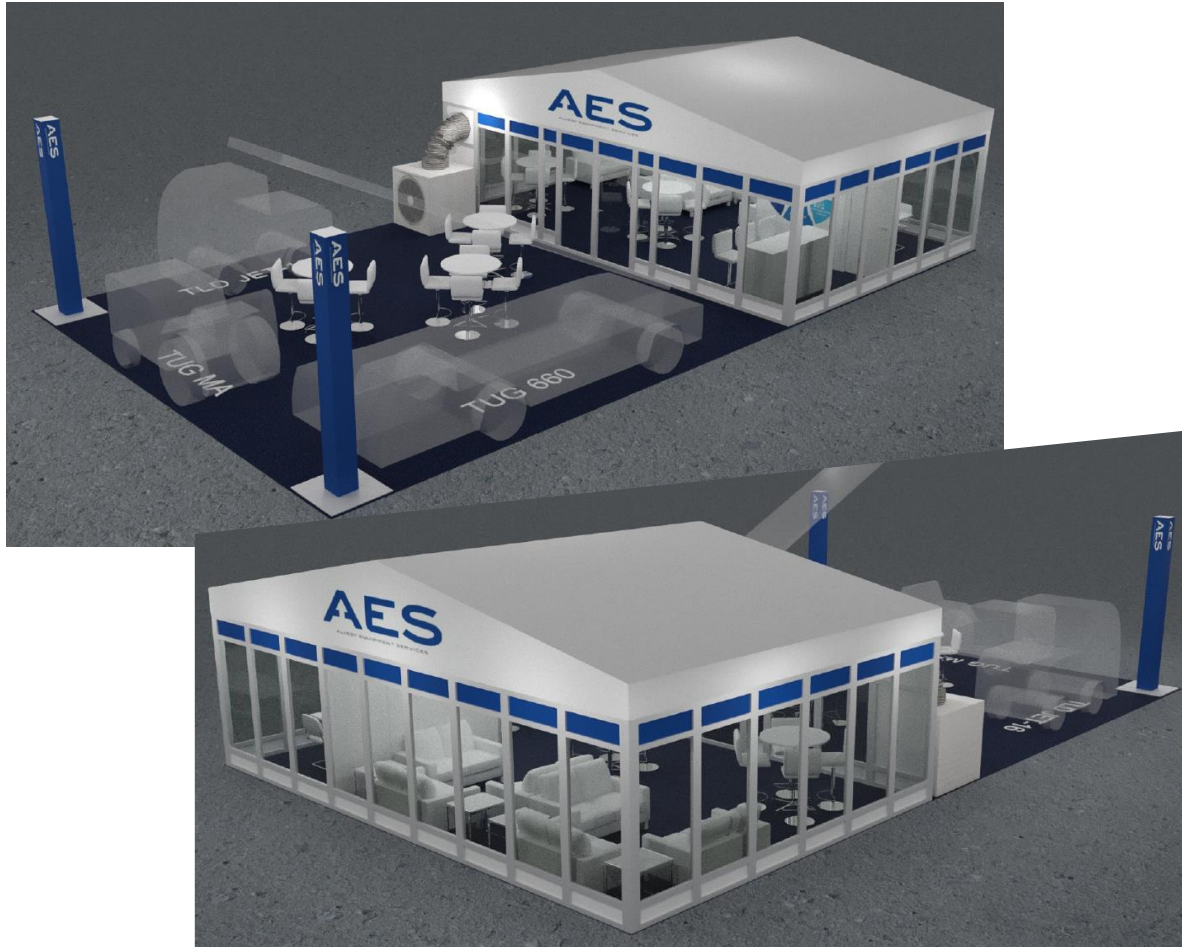
## AES previous years booth

GSE Expo Europe 2022 (Paris Le Bourget)



## AES previous years booth

International GSE Expo 2023 (Las Vegas)



## Contacts

### Main point of contact:

Hugo PEREZ

Business Developer

+33.6.16.48.97.00

[hugo.perez@aes-gse.com](mailto:hugo.perez@aes-gse.com)

### Secondary point of contact:

Maxime PADOVANI

Pre-sales Engineer

+33.6.10.56.64.18

[maxime.padovani@aes-gse.com](mailto:maxime.padovani@aes-gse.com)

### Additional point of contact:

Séverine DELECOURT

VP Business Development

+33.7.54.84.60.13

[severine.delecourt@aes-gse.com](mailto:severine.delecourt@aes-gse.com)



**Support**  
**Quality**  
**Innovation**